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CLARK COUNTY MULTIFAMILY MARKET ROUNDUP

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Velcome to the April 2025 apartment market update. This report includes data from economic forecasts, rent rates, area population growth, units needed, completed rental units, sales, and financing.

VACANCY

- The latest estimated vacancy rate for 5+ units in Vancouver is pegged at 7.3%.¹
- The Q4 Clark County market average vacancy was 4.9%, according to the University of Washington Center for Real Estate Research's survey of 35,192 units², and 5.5% as of April 1, 2025, according to CoStar.¹
- Estimated vacancies for 5+ units in the Portland metro area stood at 7.6% at the start of April, with average U.S. vacancies at 8.1% and nationwide average vacancies in 4- and 5-star properties at 11.5%.1

ECONOMIC FORECAST

- on November 20, the State of Washington Office of Financial Management projected revenue collections through 2029 decreased by \$400 million. Its forecast for 2023–25 decreased by \$89M (0.13%) from the prior forecast. The budget for 2025–27 was adjusted to \$66.39B, down \$181M (0.25%); and the forecast for 2025–27 was adjusted down \$131M to \$71.43B (0.183%).³ In addition, the Washington State Employment Department reported nonfarm payroll in Washington increased by approximately 39,000 jobs YOY from February 2024 to February 2025.⁴
- The U.S. Unemployment Rate for February was 4.1%⁵, while the latest Washington State data indicated February's Washington State unemployment rate was 4.4% (sourced April 1) and Clark County was 4.5% (Jan. 2025).⁶



- According to CoStar, nationwide 12-month asking rent growth was 1.1% as of March 27.1 CoStar's data conflicts with Apartmentlist.com reports that national year-over-year rent growth was (-0.4%) through March.8
- CoStar forecasts that U.S. rent growth will reach 2.8% by the end of 2025.

RENT RATES

 A Q4 2024 University of Washington survey of 10,214 one-bedroom units in Clark County reported Q4

average rents of \$1,440 (\$2.05 PSF), an increase of 1.6% from a year earlier. Additionally, 19,274 two-bedroom units were surveyed, with rents averaging \$1.69 PSF, a 1.8% increase from a year earlier.²

- Costar reports rents grew 1.7% on average in unincorporated Clark County from March 2024 to March 2025.¹
- In Vancouver, CoStar reports rents increased 0.9% from March 2024 to March 2025. Monthly submarket effective rents currently stand at \$1,701.1
- Vancouver is now the Portland metro area's largest submarket by unit count due to the recent construction boom there, which added 47.4% of expanded inventory over 10 years.

Increased Costs

A survey by Affinity Property Management indicated that overall operational expenses in Vancouver rose 51% between 2021–2024 with insurance increasing 64% during that time.

Affinity Property Management Survey 15

The average multifamily tax increase in Vancouver from 2022-2025 is north of 25%.

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Rent Forecast for the Portland MSA

- CoStar reports that rents year-over-year in March 2025 were up 0.4% despite a 4- and 5-star vacancy rate of 10.2%. CoStar now forecasts positive rent growth through 2028, with rents increasing about 2% in 2025 and between 3-4% annually from 2026 through 2028.¹
- Concessions in Vancouver are generally on the increase, with 47% of East Vancouver and 37% of West Vancouver owners offering them, according to Multifamily NW's fall survey of 3,609 units.

AREA POPULATION GROWTH

Population forecasts indicate Clark County is projected to reach 718,154 by 2045 compared to the current population of 430,000, reflecting a 1.4% growth rate model adopted by the county council on May 2, 2023.9 Similarly, the Metro Planning organization forecasts Multnomah County will reach 970,485 by 2045, up from 831,459 in 2020, an overall growth rate of 16.7%.10

Units Needed

Clark County must update its 2025 Comprehensive Plan by December 31, 2025.¹¹ This work will include climate change planning and a plan for housing growth.¹² Washington is forcing cities and counties to work together to meet the needs of all income brackets using an online "Housing for All Planning Tool."¹⁰ The state has determined that at a medium population growth level, Clark County faces a housing need of 103,475 additional units by 2044.¹³

New Construction

Here are recently completed and forecast multifamily units (5+ units, excluding condos) according to CoStar¹:

- Clark County past 8 qtrs: 216 units
- Clark County forecast next 8 qtrs: 0 units
- City of Vancouver 3/24-3/25: 4,047
- City of Vancouver forecast next 8 qtrs: 1,224

The City of Vancouver reports the following application statuses for multifamily developments (defined by the City of Vancouver as 3+ units). Note: Not all permits are built¹⁴.

Stage	Feb. 2023–24	Mar. 2024–25
1: Pre-application	20 applications 1,667 units	25 applications 1,458 units
2: Land use review	18 applications 4,551 units	22 applications 5,352 units
3: Building plan review	61 applications 1,769 units	13 applications 955 units
4: Building permits	138 applications 2,483 units	81 applications 1,341 units

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Sources:

- ¹ CoStar, accessible to subscribers. Vacancies vary based on product type and location.
- ² University of Washington Center for Real Estate: <u>Washington State Apartment Market Report.</u>
- ³ Washington State Office of Financial Management: <u>State revenue projection</u> through 2027 up \$337 million
- ⁴ Washington State Employment Security Department: <u>News Release</u> (4/1/25)
- ⁵ U.S. Bureau of Labor Statistics: <u>The Employment Situation February 2025</u>.
- ⁶ Washington Employment Security Department: Monthly Employment Report.
- ⁷ U.S. Bureau of Labor Statistics: <u>Consumer Price Index Summary</u>.
- ⁸ Apartmentlist.com: <u>National Rent Report 2025</u>.
- ⁹ The Columbian: <u>Clark County Council rejects state's population estimates, use figures from Building Industry Association of Clark County.</u>
- ¹⁰ Metro: Portland Area Population and Housing Forecast.
- ¹¹ Municipal Research and Services Center: <u>Comprehensive Planning</u>.
- ¹² Municipal Research and Services Center: <u>Climate Report</u>.
- ¹³ State of Washington Commerce Department: <u>Updating GMA Housing Elements</u>.
- ¹⁴ City of Vancouver: <u>Housing Permits</u> (4/1/25)
- ¹⁵ Affinity Property Management Survey, released <u>MultifamilyNW Fall 2024</u> <u>Apartment Report</u> ◊